

Illinois Department of Commerce and Economic Opportunity

IEN Report for July

	July	CY08	FY09	HISTORICAL TO DATE	TOTALS 03-TO DATE
Total SBDC Network Customers Served	2,777	19,814	2,777	649,277	219,691
SBDC Customers Served (all activities)					
SBDC Clients Counseled: (One time)	0	2,047	0	178,675	33,857
SBDC Counseling Hours: (One time)	0	3,803	0	229,654	76,263
SBDC Clients Counseled: (Continuous)	0	1,451	0	98,090	26,809
SBDC Counseling Hours: (Continuous)	0	10,383	0	780,214	297,872
Total SBDC Clients Counseled:	1,444	6,937	1,444	276,765	64,105
Total SBDC Counseling Hours:	4,477	38,529	4,477	1,009,868	398,478
Average Hours Per Case:	3.10	5.55	3.10	3.65	6.22
SBDC Training Attendees:	839	8,082	839	299,075	111,113
Minority Clients Counseled: (all sessions)	419	2,054	419	44,866	16,848
Minority Training Attendees:	241	1,927	241	52,348	19,042
Women Clients Counseled: (all sessions)	509	2,513	509	79,690	23,952
Women Training Attendees:	347	3,134	347	117,711	40,825
Procurement Technical Assistance Centers					
PTAC Clients Counseled	362	1,239	362	11,743	10,399
Initial PTAC Counseling Sessions	81	416	81	17,976	3,447
All PTAC Counseling Sessions	663	3,905	663	43,383	35,514
Total PTAC Counseling Hours:	897	5,335	897	58,969	49,109
Average Hours Per Case:	2.48	4	2.48	5.02	4.72
Total PTAC Clients Trained:	51	3,140	51	36,358	23,267
Minority Businesses Counseled: (all sessions)	268	1,571	268	33,418	10,016
Women Businesses Counseled: (all sessions)	188	1,257	188	36,931	12,736
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	318	2,753	318	66,419	19,789
SBDC Jobs Retained:	290	4,597	290	83,785	29,226
SBDC Total Loans Secured:	37	286	37	8,522	2,648
SBDC Loan Dollars Assisted: \$	\$4,623,473	\$66,943,831	\$4,623,473	\$1,457,354,664	\$500,364,572
SBDC Total Non Debt Financing:	41	430	41	3,773	3,129
SBDC Non Debt Financing: \$	\$2,527,858	\$40,259,256	\$2,527,858	\$342,678,126	\$264,967,925
SBDC New Business Starts:	16	186	16	9,764	2,144
SBDC Existing Business Expansions:	6	137	6	3,828	977
PTAC Jobs Created:	987	1,474	987	11,644	4,910
PTAC Jobs Retained:	870	1,734	870	33,200	11,921
PTAC Contracts Assisted:	77	4,854	77	47,989	16,861
PTAC Contract \$ Assisted:	\$172,574,998	\$748,344,110	\$172,574,998	\$6,095,642,148	\$3,356,279,048
ITC Sales Assisted: \$	\$160,000	\$159,040,740	\$160,000	\$1,097,146,875	\$694,218,549
NOC Sales Assisted: \$	\$0	\$33,200,000	\$0	\$362,848,900	\$261,548,731
First Stop:					
Start up Kits:	0	0	0	75,957	25,442
Regulatory / Assistance Information:	822	5,979	822	187,697	92,532
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	36	275	36	9,095	2,186
Draft Regulations Commented On:	7	58	7	1,255	538
Environmental Assistance Program:					
Total Businesses Assisted:	78	8,040	78	122,213	15,525
Total Helpline Calls Received:	50	442	50	11,152	4,070

Illinois Department of Commerce and Economic Opportunity
IEN Report for July
Breakdown of Funding Sources

	July	CY08	FY09	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
International Trade Center Clients Served:					
ITC Clients Counseled:(One Time)	0	130	0	3,353	1,724
ITC Clients Counseled: (Continuous)	0	96	0	5,200	2,310
Total ITC Clients Counseled:	147	477	147	9,575	4,285
Total ITC Counseling Hours:	614	3,817	614	50,134	38,243
Average Hours Per Case	4	8	4		54
ITC Clients Trained:	0	399	0	11,700	4,399
Minority Clients Counseled: (all sessions)	6	45	6	542	431
Women Clients Counseled: (all sessions)	12	63	12	686	542
ITC Jobs Created	0	280	0	1,104	859
ITC Jobs Retained	130	536	130	2,626	1,630
Nafta Opportunity Trade Center Clients Served:					
NOC Clients Counseled:(One Time)	0	59	0	1,327	799
NOC Clients Counseled: (Continuous)	0	43	0	1,973	1,139
Total NOC Clients Counseled:	5	128	5	3,326	1,964
Total NOC Counseling Hours:	28	1,790	28	21,219	17,678
Average Hours Per Case	6	14	6		60
NOC Clients Trained:	0	61	0	4,786	3,572
Minority Clients Counseled: (all sessions)	0	6	0	132	105
Women Clients Counseled: (all sessions)	2	21	2	319	257
NOC Jobs Created	0	72	0	617	564
NOC Jobs Retained	0	21	0	2,077	1,621
SBDC Day Care Center Clients Served:					
Day Care Clients Counseled:(One time)	0	22	0	279	210
Day Care Clients Counseled: (Continuous)	0	7	0	168	97
Total Day Care Clients Counseled	7	45	7	463	323
Total Day Care Counseling Hours	19	146	19	1,473	1,020
Average Hours Per Case	3	0	3	3	8
Day Care Clients Trained	0	303	0	5,258	3,876
Minority Clients Counseled (all sessions)	2	26	2	267	189
Women Clients Counseled (all sessions)	6	37	6	398	264
Entrepreneurship Center Clients Served					
EC Clients Assisted	84	463	84	7,360	7,360
EC Clients # of Challenge Grants	7	128	7	686	686
EC Clients \$ Vallue of Challenge Grants	\$41,000	\$767,594	\$41,000	\$3,850,196	\$3,850,196
EC Clients Capital Leveraged	\$38,852,500	\$62,034,226	\$38,852,500	\$345,540,287	\$345,540,287
EC Clients Jobs Created	193	1,209	193	6,318	6,318
EC Clients Jobs Retained	610	2,787	610	8,645	8,645